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2010 Business & Administration
Assessment guidance (QCF)

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Contents

	Page
Introduction	5
The QCF	5
Demonstrating competence in a QCF NVQ in Business & Administration	6
The Business & Administration QCF NVQ units	6
Types of evidence	7
Characteristics of assessment guidance	9
Holistic assessment	9
Using other related qualifications as evidence	10
Assessment guidance 'template'	10
Assessment guidance for Business & Administration QCF NVQ units:	11
<i>Competence category: Core Business & Administration</i>	11
Q101 Manage own performance in a business environment	11
Q102 Improve own performance in a business environment	12
Q103 Work in a business environment	13
Q104 Solve business problems	14
Q105 Work with other people in a business environment	15
Q201 Manage own performance in a business environment	16
Q202 Improve own performance in a business environment	18
Q203 Work in a business environment	19
Q204 Solve business problems	20
Q205 Work with other people in a business environment	21
Q301 Manage own performance in a business environment	23
Q302 Evaluate and improve own performance in a business environment	24
Q303 Work in a business environment	25
Q304 Solve business problems	27
Q305 Work with other people in a business environment	28
Q306 Contribute to decision-making in a business environment	29
Q307 Negotiate in a business environment	30
Q308 Supervise a team in a business environment	31
Q401 Manage and be accountable for own performance in a business environment	32
Q402 Evaluate and improve own performance in a business environment	33
Q403 Support the purpose and value of an organisation	34
Q404 Support sustainability in a business environment	35
Q405 Assess, manage and monitor risk in a business environment	36
Q406 Evaluate and solve business problems	37
Q407 Make decisions in a business environment	38
Q408 Negotiate in a business environment	39
<i>Competence category: Business Resources</i>	40
Q221 Use office equipment	40
Q222 Maintain and issue stationary stock items	41
Q319 Order products and services	43
Q330 Agree a budget	45
Q412 Prepare specifications for contracts	46

Q421 Manage budgets	47
Q501 Invite tenders and select contractors	48
Q502 Monitor and evaluate contracts	49
<i>Competence category: Business Support Services</i>	50
Q325 Supervise an office facility	50
Q414 Manage an office facility	53
Q415 Propose and design administrative services	54
Q416 Prepare, co-ordinate and monitor operational plans	56
Q417 Implement, monitor and maintain administrative services	57
<i>Competence category: Communications</i>	59
Q106 Communicate in a business environment	59
Q107 Make and receive telephone calls	60
Q206 Communicate in a business environment	61
Q207 Use electronic message systems	63
Q208 Use a diary system	64
Q209 Take minutes	65
Q309 Communicate in a business environment	66
Q310 Develop a presentation	68
Q311 Deliver a presentation	69
Q409 Communicate in a business environment	70
<i>Competence category: Corporate Decision-making</i>	72
Q601 Support corporate decision-making	72
Q701 Inform and facilitate corporate decision-making	73
<i>Competence category: Customer Service</i>	74
Q108 Assist in handling mail	74
Q210 Handle mail	75
Q211 Provide reception services	76
Q256 Meet and welcome visitors	77
Q328 Deliver, monitor and evaluate customer service to internal customers	78
Q329 Deliver, monitor and evaluate customer service to external customers	79
<i>Competence category: Document Production</i>	80
Q110 Prepare text from notes using touch typing (20 wpm)	80
Q212 Produce documents in a business environment	81
Q213 Prepare text from notes	82
Q214 Prepare text from notes using touch typing (40 wpm)	83
Q215 Prepare text from shorthand (60 wpm)	84
Q216 Prepare text from recorded audio instruction (40 wpm)	85
Q312 Design and produce documents in a business environment	86
Q313 Prepare text from notes using touch typing (60 wpm)	87
Q314 Prepare text from shorthand (80 wpm)	88
Q315 Prepare text from recorded audio instruction (60 wpm)	89
<i>Competence category: Events and Meetings</i>	90
Q223 Support the organisation of an event	90
Q224 Support the co-ordination of an event	91
Q225 Support the organisation of business travel or accommodation	92
Q226 Support the organisation of meetings	93
Q320 Plan and organise an event	94
Q321 Co-ordinate an event	95
Q322 Plan and organise meetings	96
Q323 Organise business travel or accommodation	98
Q324 Evaluate the organisation of business travel or accommodation	99
Q413 Chair meetings	100

<i>Competence category: Health and Safety</i>	101
Q113 Use occupational and safety guidelines when using Keyboards	101
<i>Competence category: Innovation and Change</i>	102
Q227 Respond to change in a business environment	102
Q326 Contribute to innovation in a business environment	103
Q418 Contribute to innovation in a business environment	104
Q419 Plan change for a team	105
Q503 Plan change across teams	106
Q504 Implement, monitor and review change	107
Q602 Implement and evaluate organisational change	108
<i>Competence category: Manage Information and Data</i>	109
Q111 Use a filing system	109
Q112 Archive information	110
Q217 Organise and report data	111
Q218 Research information	112
Q219 Store and retrieve information	113
Q220 Archive information	114
Q228 Support the management and development of an information system	115
Q316 Support the design and development of an information system	116
Q317 Monitor information systems	117
Q318 Analyse and report data	118
Q410 Design and develop an information system	119
Q411 Manage and evaluate an information system	120
<i>Competence category: Organisational Strategy</i>	121
Q603 Assist in reviewing corporate performance	121
Q604 Assist in developing and establishing systems and procedures to Review corporate performance	122
Q605 Assist in improving corporate performance	123
Q606 Monitor and evaluate trends and events that affect organisations	124
Q607 Make arrangements or develop relationships which promote partnership working	125
Q702 Improve corporate performance	126
Q703 Review corporate performance	127
Q704 Make arrangements or develop relationships which promote corporate interests	128
Q705 Monitor and evaluate trends and events that affect organisations	129
<i>Competence category: Project Management</i>	130
Q327 Contribute to running a project	130
Q505 Manage a project	132
Appendix 1: List of all Business & Administration units identified by competence category	133
Appendix 2: Matrix of evidence triangulated across units within each of the NVQ levels	140

2010 Business & Administration Assessment Guidance

Introduction

The Council for Administration (CfA) has worked in partnership with awarding organisations¹ who are delivering the Qualifications and Credit Framework (QCF) National Vocational Qualification (NVQ) suite of Business & Administration qualifications (available in England, Wales and Northern Ireland) to develop this assessment guidance. The assessment guidance is intended to provide clarification on the variety of acceptable assessment methods and types of evidence that may be generated to satisfy the achievement of competence for each QCF NVQ unit.

This assessment guidance introduction should be read in conjunction with the assessment guidance for each individual QCF NVQ unit within the CfA Business & Administration suite of QCF NVQ units.

This Assessment Guidance is a guide. It has been developed and agreed in partnership with awarding organisations (see footnote 1). However, the forms of evidence for assessment are neither mandatory nor exclusive. Awarding organisations are free to select other forms of evidence for assessment which may not be identified in this Assessment Guidance.

The QCF

The QCF qualification structures (called Rules of Combination – RoCs) differ from previous National Qualification Framework (NQF) qualification structures. The new RoCs identify the size of qualifications (award, certificate and diploma) at any of the eight levels of the QCF. The suite of Business & Administration QCF NVQs is:

Level 1 NVQ Award in Business & Administration
Level 1 NVQ Certificate in Business & Administration

Level 2 NVQ Award in Business & Administration
Level 2 NVQ Certificate in Business & Administration
Level 2 NVQ Diploma in Business & Administration

Level 3 NVQ Certificate in Business & Administration
Level 3 NVQ Diploma in Business & Administration

Level 4 NVQ Certificate in Business & Administration
Level 4 NVQ Diploma in Business & Administration

The RoC's are determined by the number of credits that will need to be achieved to be awarded a qualification. Each credit represents 10 notional learning hours. Notional learning hours are generally made up of the formal

¹ City & Guilds, EAL, Edexcel, EDI, IMI, NCFE, OCR, OU, and, SQA.

learning time and assessment time. The credits required to be achieved for each of the RoCs are:

Credit allocation for Rules of Combination (RoC) for QCF NVQ qualifications					
QCF Level	Qualification		Units		
	Type	Min. no. of credits to achieve the qualification	Group A: Mandatory (Credits)	Group B: Optional (Credits)	Group C: Optional (Credits)
1	Award	9	7	2 (Min)	
	Certificate	15	7	4 (Min)	4 (Max)
2	Award	9	5	4 (Min)	
	Certificate	21	9	7 (Min)	5 (Max)
	Diploma	37	9	17 (Min)	11 (Max)
3	Certificate	30	13	11 (Min)	6 (Max)
	Diploma	40	13	14 (Min)	13 (Max)
4	Certificate	31	21	10 (Min)	
	Diploma	40	21	19 (Min)	

Demonstrating competence in a QCF NVQ in Business & Administration

To be awarded a QCF NVQ in Business & Administration, learners must demonstrate that they are able to perform the job or an appropriate task competently. Competence may be demonstrated in the private sector, not-for-profit sector or public sector. Learners may be employed as full-time, part-time, paid or voluntary members of staff.

The assessment of all units at any level of a Business & Administration QCF NVQ or competence-based qualification, '... may be based on either candidate performance at work or through simulation, as necessary'².

The Business & Administration QCF units

The QCF Business & Administration units have been designed to meet the design features of the QCF unit template, required by Ofqual for any body recognised to develop QCF units and RoCs, of which the CfA is one such body. In the QCF, to achieve a unit a learner must achieve all the assessment criteria of a learning outcome, for all learning outcomes in the unit. Learners will, therefore, need to offer evidence in support of all assessment criteria of a unit.

² See, Assessment Strategy, 2009 Business & Administration NOS, December 2009.

The units found within the competence category of 'Core Business & Administration' units have been designed to be assessed alongside evidence from units from other competence categories (see **Appendix 1**, for a list of all Business & Administration units identified by competence category).

'Core Business & Administration' should not be assessed separately. Assessors should plan well to make sure that the assessment criteria of all 'Core Business & Administration' units are covered by evidence produced from the triangulation (See **Appendix 2: Matrix of evidence triangulated across units within each of the NVQ levels**) of evidence from other units within the other business and administration competence categories. Therefore, to support the learner and lessen the burden of duplication of assessment, assessors are encouraged to make sure critical and holistic assessment methods are implemented.

Types of evidence

Units will be achieved through the acquisition of evidence by the learner and submission to their assessor.

Units may be assessed through a number of different sources and forms, which must meet the requirements of assessment criteria, which may include:

- **Naturalistic observation of workplace activities:** Assessors must provide information about the context of the assessment.
- **Products:** Such as reports, letters, e-mails, memos, printouts, etc, are also valuable items of performance evidence. Assessors are encouraged to assess work products in situ and record the location of evidence within their assessment records. Assessment centres using 'paperless portfolios' should first discuss their approach to assessment with their awarding organisation.
- **Expert witness:** Can be used to address any gaps in the technical and occupational competence of assessors, and also for confidential or sensitive activities that are not appropriate for assessor observation. Expert witnesses are identified and trained by the centre.
- **Witness testimony:** Can provide valuable evidence of learner competence. In line with established principles, witness testimony must be:
 - a clear, authentic statement indicating how the learner carries out their job
 - dated, signed and include the job title of the witness.
- **Candidate reports (feedback):** Oral or written reports from the learner which involve descriptions of activities and processes and some self-assessment, e.g. a work diary.
- **Reflective accounts:** A reflective account is usually a write up of how a learner has carried out part of their job, recording events that

actually happened. Where possible, the account should state why the learner took the actions they did.

- **Recognition of prior learning (RPL) / achievement (RPA):** May be evidenced from a range of activities, using valid assessment methods that meet the requirements of the assessment criteria of a unit. Evidence in support of RPL / RPA must be authentic, current, valid, relevant and sufficient.
- **Professional discussion:** Professional discussion is a single, or series of, structured, planned and in-depth discussion(s) which can be recorded electronically or manually in paper, computer, audio or video files. Professional discussions can be used to support observation reports, examination of work products and knowledge questionnaires. The CfA supports the use of professional discussion in holistic assessment.
- **Verbal / written questions:** Also includes questionnaires; work based tasks; reflective accounts; case studies; professional discussion; and, feedback reports. As assessment by observation and examination of work products usually results in inferred knowledge. Questions should only be asked to fill gaps where knowledge is not explicit. This style of assessment still requires the assessor to confirm how knowledge and understanding has been addressed but avoids over assessment of the candidate.
- **Projects:** An extended piece of practical and / or written work involving planning and research, generally presented as a report.
- **Assignments:** May be practical or written tasks given to learners which test skills, knowledge or understanding, or combinations of all three.
- **Case studies:** An effective case study report should:
 - clearly identify the core problem(s)
 - analyse the issues underlying the problem
 - discuss and justify alternative solutions using theory / experience
 - present feasible recommendations
 - be presented in an appropriate format.
- **Audio / video recordings:** May be used to support observation reports, examination of work products and knowledge questionnaires.
- **Simulation / role play:** A task-based function where there are clear goals which need to be achieved and the outcomes are evaluated in a 'real-work environment'³.

³ See, Assessment Strategy, 2009 Business & Administration NOS, December 2009, clause 4.2.

This list is illustrative of the options available to provide evidence in support of achieving the assessment criteria of a unit. The most appropriate forms of evidence should be selected for each unit or part of a unit.

Characteristics of assessment guidance

The learner may produce evidence from a range of examples (as outlined above) which should be recorded in some form. A record of evidence will confirm to the assessor their confidence in the learner's breadth and depth of knowledge and understanding in being able to competently meet the functional requirements of a Business & Administration QCF NVQ unit.

The assessor will need to be assured that the learner can:

- consistently perform the job or tasks to the required level of competence
- meet all the learning outcomes of a unit
- pass all the assessment criteria of a unit.

All examples of evidence submitted for assessment of a unit must be:

- current
- sufficient
- relevant
- appropriate
- authentic
- fair.

An assessor may request additional evidence if they are not satisfied with the evidence presented by the learner. If this occurs, it may need to be agreed in partnership with the learner, the assessor and, perhaps, their employer.

Holistic Assessment

The approach to assessing evidence should aim to be holistic; that is, evidence in support of one unit or part of a unit may be used in part for aspects of another unit. Many of the QCF NVQ units from the Business & Administration suite are interrelated and evidence from one unit may equally be applied to part of the evidence requirements of another unit (See **Appendix 2**).

Using a holistic approach to assessment will:

- enrich the assessment process for the learner and the assessor by bringing together elements of different units
- make more sense to the learner and avoid duplication of assessment
- provide a rigorous approach to the assessment process
- allow for evidence for particular units to be drawn from a range of activities, thus making it easier to cover aspects that may not occur in a one-off assessment
- efficiently use assessment opportunities and reduce over-assessment
- be cost effective.

Holistic assessment will minimise repetition, time and the burden of assessment on all parties involved in the assessment process. This should not prevent individual units being signed-off as they are completed.

Using other related qualifications as evidence

Other qualifications can be used as supporting evidence in a learner's portfolio. The qualification must be current and be benchmarked to one or more of the Business & Administration QCF NVQ units. However, it will only be supporting evidence, as assessors must still make judgments about how the learner demonstrates competence at work.

Assessment guidance 'template'

A 'template' setting out the assessment guidance agreed by awarding organisations has been established for each unit within this document. The 'template' is made up of the following features:

1. Competence category (functionality)
2. Level
3. Number and title of the unit
4. Credits achieved from completion of the unit
5. Learning outcomes of the unit
6. Assessment criteria of the unit
7. Assessment guidance applicable to the unit
8. Other units towards which the evidence may contribute

The assessment methods and evidence listed under "Assessment guidance" in each unit are not intended to be an exhaustive list of the evidence which may be brought forward – neither are they a prescriptive list of evidence which must be provided. They are suggested assessment methods and evidence which the typical learner may produce for the NVQ QCF unit.

Competence Category: Core Business and Administration

Level 1 Unit Q101 Manage own performance in a business environment

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 3.5 - 3.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products appropriate to the learner's job role
	3.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • diary
	3.3 - 3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
4.	4.1 - 4.2 4.4 - 4.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	4.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q102, Q103, Q105

Competence Category: Core Business and Administration

Level 1 Unit Q102 Improve own performance in a business environment

Credits: 1

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1 - 3.3	Evidence may be supplied via observation of workplace activities, professional discussion, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
4.	4.1 - 4.3	Evidence may be supplied via observation of workplace activities, professional discussion, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• learning plan
	4.4	Evidence may be supplied via observation of workplace activities, professional discussion, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q103, Q105

Competence Category: Core Business and Administration

Level 1 Unit Q103 Work in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1 – 3.3	
4.	4.1 – 4.2	
5.	5.1 - 5.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
6.	6.1 - 6.2	
7.	7.1 - 7.2	

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q105

Competence Category: Core Business and Administration

Level 1 Unit Q104 Solve business problems

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1	Evidence may be supplied via candidate reports/reflective accounts
	3.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails
4.	4.1 - 4.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	4.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105

Competence Category: Core Business and Administration

Level 1 Unit Q105 Work with other people in a business environment

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	
2.	2.1 – 2.2	
3.	3.1	
4.	4.1	
5.	5.1 - 5.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
6.	6.1	
6.	6.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails
7.	7.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails
	7.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103

Competence Category: Core Business and Administration

Level 2 Unit Q201 Manage own performance in a business environment

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 - 1.10	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 - 2.7	
3.	3.1 – 3.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • appraisals • performance reviews • letters • emails • memos • messages • minutes of meetings • to do lists • work diaries • action plans
	3.6	<p>Evidence may be supplied via witness testimony, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • appraisals • performance reviews • letters • emails • memos • messages • to do lists • work diaries • action plans
	3.7	<p>Evidence may be supplied via witness testimony, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • appraisals • performance reviews • letters • emails • memos • messages
	3.8	<p>Evidence may be supplied via witness testimony, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • appraisals • performance reviews

Competence Category: Core Business and Administration

Level 2 Unit Q201 Manage own performance in a business environment

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
4.	4.1 4.3	<p>Evidence may be supplied via witness testimony, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • appraisals • performance reviews
	4.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • appraisals • performance reviews • letters • emails • memos • messages • minutes of meetings • to do lists • work diaries • action plans
	4.4 - 4.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • messages • minutes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q202, Q203, Q204, Q205, Q227

Competence Category: Core Business and Administration

Level 2 Unit Q202 Improve own performance in a business environment

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via observation of workplace activities, witness testimony candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	2.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • tasks completed
3.	3.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	3.2 3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • learning plan • appraisal • performance reviews
	3.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • learning plan

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q203, Q205

Competence Category: Core Business and Administration

Level 2 Unit Q203 Work in a business environment

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 -1.4	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	
3.	3.1 – 3.6	
4.	4.1 – 4.2	
5.	5.1 – 5.2	
6.	6.1 - 6.2 6.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	6.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails • appraisals • performance reviews
7.	7.1 - 7.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
8.	8.1 - 8.4	

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q205

Competence Category: Core Business and Administration

Level 2 Unit Q204 Solve business problems

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 - 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 - 3.2	
4.	4.1 - 4.2	Evidence may be supplied via candidate reports/reflective accounts
	4.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails
5.	5.1 - 5.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts
	5.4 - 5.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • emails
6.	6.1 - 6.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Core Business and Administration

Level 2 Unit Q205 Work with other people in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1 – 3.2	
4.	4.1 – 4.3	
5.	5.1 – 5.2	
6.	6.1 – 6.2	
7.	7.1 - 7.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	7.3 – 7.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
8.	8.1 - 8.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings • memos • letters • emails
	8.5 – 8.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Competence Category: Core Business and Administration

Level 2 Unit Q205 Work with other people in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
9.	9.1 - 9.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings • memos • emails
10.	10.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings • memos • emails
	10.2 - 10.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings • memos • emails • appraisals • performance reviews

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203

Competence Category: Core Business and Administration

Level 3 Unit Q301 Manage own performance in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.10	
3.	3.1 - 3.2 3.4 - 3.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • appraisals • performance reviews
	3.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • appraisals • performance reviews • plans • to do lists
	3.7 - 3.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
4.	4.1 - 4.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q302, Q303, Q305

Competence Category: Core Business and Administration

Level 3 Unit Q302 Evaluate and improve own performance in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews
	2.2 2.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews • self evaluation
	2.3 2.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews
3.	3.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
	3.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews • learning plan
	3.3 - 3.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews • learning plans

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q303, Q305

Competence Category: Core Business and Administration

Level 3 Unit Q303 Work in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	
3.	3.1 – 3.3	
4.	4.1 – 4.6	
5.	5.1 – 5.2	
6.	6.1 – 6.3	
7.	7.1 - 7.2 7.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	7.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews
8.	8.1 - 8.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	8.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts, case study and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • memos • emails
9.	9.1 - 9.5	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	9.6	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Competence Category: Core Business and Administration

Level 3 Unit Q303 Work in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
10.	10.1 - 10.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
11.	11.1	
12.	12.1 12.3 - 12.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	12.2	Evidence may be supplied via witness testimony and candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q305

Competence Category: Core Business and Administration

Level 3 Unit Q304 Solve business problems

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 – 3.2	
4.	4.1 – 4.2	
5.	5.1 - 5.3	Evidence may be supplied via candidate reports/reflective accounts
	5.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	5.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
6.	6.1	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	6.2 6.4 - 6.6 6.8 - 6.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	6.3 6.7	Evidence may be supplied via candidate reports/reflective accounts
7.	7.1 - 7.3	

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305, Q306

Competence Category: Core Business and Administration

Level 3 Unit Q305 Work with other people in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.6	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1 – 3.3	
4.	4.1 – 4.2	
5.	5.1 – 5.2	
6.	6.1 – 6.2	
7.	7.1 - 7.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	7.5 - 7.8 7.10 - 7.12	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	7.9	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
8.	8.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	8.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
9.	9.1 - 9.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q308

Competence Category: Core Business and Administration

Level 3 Unit Q306 Contribute to decision-making in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 – 3.6	
4.	4.1	Evidence may be supplied via candidate reports/reflective accounts
	4.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> information collected research carried out
5.	5.1 5.3 5.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> information presented letters emails memos
	5.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> minutes of meetings
	5.4 - 5.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303

Competence Category: Core Business and Administration

Level 3 Unit Q307 Negotiate in a business environment

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.6	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.7	
3.	3.1 – 3.2	
4.	4.1 - 4.2	Evidence may be supplied via candidate reports/reflective accounts
5.	5.1 - 5.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
6.	6.1	<ul style="list-style-type: none"> • letters • memos • emails • minutes of meetings
	6.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records • minutes of meetings
	6.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q303, Q304, Q305, Q306

Competence Category: Core Business and Administration

Level 3 Unit Q308 Supervise a team in a business environment

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1 – 3.3	
4.	4.1 – 4.6	
5.	5.1 – 5.5	
6	6.1 - 6.10	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • diaries • appraisals • performance reviews
7.	7.1 7.4 – 7.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
	7.2 - 7.3	Evidence may be supplied via witness testimony and candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305, Q306, Q307

Competence Category: Core Business and Administration

Level 4 Unit Q401 Manage and be accountable for own performance in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 - 1.4	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.15	
3.	3.1 - 3.2 3.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	3.3 3.6 - 3.7	Evidence may be supplied via witness testimony and candidate reports/reflective accounts.
	3.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	3.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
4.	4.1 - 4.3 4.5 - 4.8	Evidence may be supplied via witness testimony, professional discussion and candidate reports/reflective accounts
	4.4	Evidence may be supplied via Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts, case studies and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • appraisals • performance reviews • self evaluation

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q402

Competence Category: Core Business and Administration

Level 4 Unit Q402 Evaluate and improve own performance in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews
	2.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews • letters • memos • emails • reports
	2.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • completed tasks
	2.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • completed tasks
	2.5	Evidence may be supplied via candidate reports/reflective accounts
3.	3.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • appraisals • performance reviews
	3.2 - 3.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • learning plans

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q401

Competence Category: Core Business and Administration

Level 4 Unit Q403 Support the purpose and value of an organisation

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.8	
3.	3.1 – 3.11	
4.	4.1 – 4.4	
5.	5.1 - 5.4	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	5.5	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
6.	6.1 - 6.3 6.5	Evidence may be supplied via witness testimony, case studies and candidate reports/reflective accounts
	6.4	Evidence may be supplied via witness testimony, professional discussion, case studies, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
7.	7.1 - 7.2	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	7.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402

Competence Category: Core Business and Administration

Level 4 Unit Q404 Support sustainability in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1 – 3.4	
4.	4.1 – 4.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, case studies, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • procedures
5.	5.1 – 5.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
6.	6.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	6.2 - 6.3 6.5	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	6.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • orders • tenders • quotes • estimates

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403

Competence Category: Core Business and Administration

Level 4 Unit Q405 Assess, manage and monitor risk in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 - 2.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• risk assessments
	2.5 – 2.6	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• procedures
	2.7	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• reports

Evidence generated for this unit of assessment may contribute towards other units including: Units S401, S403, S404

Competence Category: Core Business and Administration

Level 4 Unit Q406 Evaluate and solve business problems

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1 – 3.2	
4.	4.1 – 4.3	
5.	5.1 - 5.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
6.	6.1 6.3 6.6 6.8	Evidence may be supplied via candidate reports/reflective accounts
	6.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • plans
	6.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • plans
	6.5 6.7 6.10	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	6.9	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback • reviews
7.	7.1 - 7.3	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q407

Competence Category: Core Business and Administration

Level 4 Unit Q407 Make decisions in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 - 2.4	
3.	3.1 – 3.6	
4.	4.1 – 4.2	
5.	5.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information collected • research carried out
	5.2	Evidence may be supplied via candidate reports/reflective accounts
6.	6.1 - 6.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • presentations
	6.4 - 6.6 6.8 - 6.10	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	6.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
7.	7.1 - 7.2	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403, Q406

Competence Category: Core Business and Administration

Level 4 Unit Q408 Negotiate in a business environment

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.11	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 – 3.3	
4.	4.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • negotiating brief
	4.2 - 4.3 4.5	Evidence may be supplied via candidate reports/reflective accounts
	4.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • research carried out
	4.6	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • presentation • reports
5.	5.1 - 5.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • proposals
	5.5 - 5.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
6.	6.1 - 6.2 6.4	<ul style="list-style-type: none"> • letters • emails • memos • reports
	6.3	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403, Q406, Q407

Competence Category: Business Resources

Level 2 Unit Q221 Use office equipment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 – 3.3	
4.	4.1 – 4.3	
5.	5.1	
6.	6.1	
7.	7.1 - 7.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Business Resources

Level 2 Unit Q222 Maintain and issue stationery stock items

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	
2.	2.1 - 2.2	
3.	3.1 – 3.2	
4.	4.1	
5.	5.1	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	5.2 - 5.3 5.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • stock records
	5.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • purchase orders
	5.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	5.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • delivery notes

Competence Category: Business Resources

Level 2 Unit Q222 Maintain and issue stationery stock items

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
6.	6.1 - 6.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none">• stock records• emails• memos
7.	7.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion and candidate reports/reflective accounts</p>
8.	8.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none">• emails• memos• appraisals

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Business Resources

Level 3 Unit Q319 Order products and services

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1 - 3.3	
4.	4.1 4.3 - 4.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information used
	4.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • budgets
	4.5	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • orders • delivery notes
	4.6	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	4.7	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • contract
5.	5.1	Evidence may be supplied via candidate reports/reflective accounts and professional discussion
	5.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records of monitoring
	5.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Competence Category: Business Resources

Level 3 Unit Q319 Order products and services

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
6.	6.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• records of monitoring
	6.2	Evidence may be supplied via candidate reports/reflective accounts and professional discussion
	6.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• appraisals• performance review

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305, Q306

Competence Category: Business Resources

Level 3 Unit Q330 Agree a budget

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.6	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 - 2.2	Evidence may be supplied via candidate reports/reflective accounts
	2.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• draft budget
	2.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• budget

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305, Q306, Q307

Competence Category: Business Resources

Level 4 Unit Q412 Prepare specifications for contracts

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.6	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1 - 3.2	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports
4.	4.1	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • list of criteria
	4.2	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • list of criteria • letters • emails • memos • reports

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403, Q406, Q407, Q408, Q421

Competence Category: Business Resources

Level 4 Unit Q421 Manage budgets

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.4	
3.	3.1 – 3.3	
4.	4.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • budgets • financial records
	4.2 - 4.4	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • budgets • financial records
5.	5.1	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • records • budgets
	5.2	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • information produced • budgets
	5.3	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • calculations • budgets
	5.4	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • information produced • budgets

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403, Q406, Q407, Q408

Competence Category: Business Resources

Level 5 Unit Q501 Invite tenders and select contracts

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1	
4.	4.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information given
	4.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • invitation to tender
	4.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	4.4	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
5.	5.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • evaluations
	5.2 - 5.3	Evidence may be supplied via candidate reports/reflective accounts
	5.4 - 5.5	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
6.	6.1 - 6.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	6.3	Evidence may be supplied via candidate reports/reflective accounts

Competence Category: Business Resources

Level 5 Unit Q502 Monitor and evaluate contracts

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1 - 3.3 3.6 - 3.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, case studies, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	3.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • contracts • legal and organisational requirements
	3.5	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts
4.	4.1 - 4.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts
	4.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information gathered
	4.4 - 4.5	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • reports

Competence Category: Business Support Services

Level 3 Unit Q325 Supervise an office facility

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.3	
3.	3.1 – 3.3	
4.	4.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office facilities guides produced for users • office system reports • purchase orders • receipts • records of communications and meetings • requisition forms
	4.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office system reports • purchase orders • receipts • records of communications and meetings • requisition forms
	4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • equipment usage logs • office facilities guides produced for users • office issues / problems logs • office monitoring records • office system reports • records of communications and meetings • staff training programmes
	4.4 4.9	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office facilities guides produced for users • office issues / problems logs • office monitoring records • office systems reports • records of communications and meetings

Competence Category: Business Support Services

Level 3 Unit Q325 Supervise an office facility

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
4.	4.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office monitoring records • office system reports • records of communications and meetings
	4.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports / reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • equipment repair logs • office issues / problems logs • office monitoring records • purchase orders • receipts • records of communications and meetings • requisition forms
	4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • continuous professional development records • office issues/problem logs • personal development plans • records of communications and meetings
	4.8	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office facilities guides produced for users • office system reports • records of communications and meetings • risk assessment records
	4.10	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office facilities guides produced for users • records of communications and meetings
	4.11	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports / reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • office issues / problems logs • office systems reports • records of communications and meetings

Competence Category: Business Support Services

Level 3 Unit Q325 Supervise an office facility

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
4.	4.12	<p>Evidence may be supplied via witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none">• continuous professional development records• equipment usage logs• office issues / problems logs• office monitoring records• personal development plans• records of communications and meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q303, Q304, Q305, Q308, Q328

Competence Category: Business Support Services

Level 4 Unit Q414 Manage an office facility

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.10	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	
3.	3.1 – 3.3	
4.	4.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • budgets • financial records and reports
	4.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • equipment logs
	4.3 4.7 - 4.8 4.14	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • reports • records • logs
	4.4 - 4.5 4.10 – 4.13	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • reports • records • logs
	4.6	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	4.9	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Competence Category: Business Support Services

Level 4 Unit 415 Propose and design administrative services

Credits: 8

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.7	
3.	3.1 – 3.9	
4.	4.1 – 4.3	
5.	5.1 5.3 - 5.4	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • questionnaires • Service Level Agreements
	5.2	<p>Evidence may be supplied via candidate reports/reflective accounts</p>
	5.5 5.7	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • specifications
	5.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • specifications • budgets
6.	6.1	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • specifications • budgets • designs • consultation documents • minutes of meetings
	6.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role</p>

Competence Category: Business Support Services

Level 4 Unit Q415 Propose and design administrative services

Credits: 8

Learning Outcomes	Assessment Criteria	Assessment guidance
6.	6.3 – 6.4	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • designs
7.	7.1 7.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • memos • emails • minutes of meetings • designs • presentations • reports
	7.2	<p>Evidence may be supplied via candidate reports/reflective accounts</p>
	7.4	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • design • specification

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q417

Competence Category: Business Support Services

Level 4 Unit Q416 Prepare, co-ordinate and monitor operational plans

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.10	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.8	
3.	3.1 3.3 3.5 – 3.6	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • plans
	3.2 3.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
4.	4.1 4.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • plans
	4.2 – 4.3 4.5 - 4.11	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • presentations
	4.12	Evidence may be supplied via candidate reports/reflective accounts

Competence Category: Business Support Services

Level 4 Unit Q417 Implement, monitor and maintain administrative services

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.13	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.4	
3.	3.1 – 3.6	
4.	4.1 – 4.2 4.5 4.7 – 4.9	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings • plan
	4.3 – 4.4	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings • presentation
	4.6	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • plans
5.	5.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • monitoring records

Competence Category: Business Support Services

Level 4 Unit Q417 Implement, monitor and maintain administrative services

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
5.	5.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings • questionnaires • consultation documents
6.	6.1 6.6 – 6.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
	6.2 – 6.3	<p>Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • information collected • feedback received
	6.4 – 6.5	<p>Evidence may be supplied via candidate reports/reflective accounts</p>

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q415

Competence Category: Communications

Level 1 Unit Q106 Communicate in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.7	
3.	3.1 – 3.3	
4.	4.1 – 4.2	
5.	5.1 – 5.3	
6.	6.1 – 6.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • information formatted
7.	7.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • presentation
	7.2 7.4	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings
	7.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role</p>
8.	8.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • feedback received
	8.2	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105

Competence Category: Communications

Level 1 Unit Q107 Make and receive telephone calls

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.10	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.9	
3.	3.1 – 3.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • telephone logs
	3.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, case studies, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • memos • emails • telephone logs
4.	4.1 – 4.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • telephone logs • messages
	4.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, case studies, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • memos • emails • telephone logs

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105

Competence Category: Communications

Level 2 Unit Q206 Communicate in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.10	
3.	3.1 – 3.4	
4.	4.1 – 4.2	
5.	5.1 – 5.3	
6.	6.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • information selected
	6.2 – 6.5 6.7 - 6.8	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • information formatted
	6.6	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
7.	7.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • presentation
	7.2 7.4 – 7.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings
	7.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role</p>

Competence Category: Communications

Level 2 Unit Q206 Communicate in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
8.	8.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: feedback received
	8.2	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Communications

Level 2 Unit Q207 Use electronic message systems

Credits: 1

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.5 – 2.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• messages

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Communications

Level 2 Unit Q208 Use a diary system

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.8	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts, professional discussion and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
	3.2 3.4 - 3.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • diary • letters • emails • memos
	3.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • diary

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q203, Q204, Q205

Competence Category: Communications

Level 2 Unit Q209 Take minutes

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.2	
3.	3.1 – 3.9	
4.	4.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
	4.2	
	4.3	
5.	5.1 – 5.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • notes of meeting • minutes of meeting
	5.4 – 5.7	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings
	5.8 5.10	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes
	5.9	<p>Evidence may be supplied via witness testimony and candidate reports/reflective accounts</p>

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q203, Q204, Q205

Competence Category: Communications

Level 3 Unit Q309 Communicate in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.11	
3.	3.1 – 3.8	
4.	4.1 – 4.2	
5.	5.1 – 5.3	
6.	6.1	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • information selected
	6.2 – 6.6 6.8 – 6.9	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • information formatted
	6.7	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
7.	7.1 7.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • presentation
	7.2 7.5 – 7.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • minutes of meetings
	7.4	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role</p>

Competence Category: Communications

Level 3 Unit Q309 Communicate in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
8.	8.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: feedback received
	8.2	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305, Q310, Q311

Competence Category: Communications

Level 3 Unit Q310 Develop a presentation

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	2.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • plans
	2.3 – 2.4 2.8 – 2.9	Evidence may be supplied via candidate reports/reflective accounts
	2.5 2.7	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback received
	2.6	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • handouts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305, Q309, Q311

Competence Category: Communications

Level 3 Unit Q311 Deliver a presentation

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 – 3.3	
	3.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
4.	4.1	Evidence may be supplied via candidate reports/reflective accounts
	4.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • presentation materials
	4.3 – 4.11	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • presentation notes • handouts • slides
5.	5.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback • evaluation sheets
	5.2 – 5.3	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305, Q309, Q310

Competence Category: Communications

Level 4 Unit Q409 Communicate in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.13	
3.	3.1 – 3.10	
4.	4.1 – 4.2	
5.	5.1 – 5.3	
6.	6.1 – 6.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information selected
	6.4 – 6.8 6.10 – 6.11	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • information formatted
	6.9	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
7.	7.1 7.3 – 7.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • presentation
	7.2 7.5 – 7.10	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings
8.	8.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback received
	8.2	Evidence may be supplied via candidate reports/reflective accounts

Competence Category: Communications

Level 4 Unit Q409 Communicate in a business environment

Credits: 3

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403

Competence Category: Corporate Decision-making

Level 6 Unit Q601 Support corporate decision-making

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1 – 3.5	
4.	4.1 -4.4	
5.	5.1 – 5.3	
6.	6.1 6.5	Evidence may be supplied via candidate reports/reflective accounts
	6.2 – 6.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
7.	7.1	Evidence may be supplied via candidate reports/reflective accounts
	7.2 – 7.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meeting

Competence Category: Corporate Decision-making

Level 7 Unit Q701 Inform and facilitate corporate decision-making

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	
2.	2.1 – 2.2	
3.	3.1 – 3.4	
4.	4.1 – 4.4	
5.	5.1 – 5.3	
6.	6.1 6.5	Evidence may be supplied via candidate reports/reflective accounts
	6.2 – 6.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
7.	7.1	Evidence may be supplied via candidate reports/reflective accounts
	7.2 – 7.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meeting

Competence Category: Customer Service

Level 1 Unit Q108 Assist in handling mail

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• mail records• log book – special deliveries
	3.2	Evidence may be supplied via RPL/RPA observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts, questioning and simulation/role play

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q103, Q105, Q106

Competence Category: Customer Service

Level 2 Unit Q210 Handle mail

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1 – 3.3 3.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • mail records • log book – special deliveries
	3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
4.	4.1 – 4.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • mail records • log book – special deliveries
5.	5.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	5.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • mail records • log book – special deliveries

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Customer Service

Level 2 Unit Q211 Provide reception services

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.9	
3.	3.1 – 3.2	
4.	4.1 – 4.5 4.7 4.9 – 4.10	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	4.6 4.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205, Q256

Competence Category: Customer Service

Level 2 Unit Q256 Meet and welcome visitors

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 - 2.2 2.4 – 2.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role .
	2.3 2.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• visitors book

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205, Q211

Competence Category: Customer Service

Level 3 Unit Q328 Deliver, monitor and evaluate customer service to internal customers

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1 – 3.4	
4.	4.1 – 4.3	
5.	5.1 – 5.3	
6.	6.1 – 6.3	
7.	7.1	Evidence may be supplied via observation of workplace activities, witness testimony, candidate reports/reflective accounts
	7.2 -7.4	Evidence may be supplied via observation of workplace activities witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
8.	8.1 – 8.3	<ul style="list-style-type: none"> • letters • emails • memos
9.	9.1	Evidence may be supplied via witness testimony, professional discussion, case studies, candidate reports/reflective accounts
10.	10.1 – 10.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • feedback received

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Customer Service

Level 3 Unit Q 329 Deliver, monitor and evaluate customer service to external customers

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1 – 3.4	
4.	4.1 – 4.3	
5.	5.1 – 5.4	
6.	6.1 – 6.3	
7.	7.1	Evidence may be supplied via observation of workplace activities, witness testimony, candidate reports/reflective accounts
	7.2 - 7.4	Evidence may be supplied via observation of workplace activities witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
8.	8.1 – 8.3	<ul style="list-style-type: none"> • letters • emails • memos
9.	9.1	Evidence may be supplied via witness testimony, professional discussion, case studies, candidate reports/reflective accounts
10.	10.1 – 10.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • feedback received

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Document Production

Level 1 Unit Q110 Prepare text from notes using touch typing (20 wpm)

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
4.	4.1 – 4.2 4.4 – 4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • documents produced
	4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105

Competence Category: Document Production

Level 2 Unit Q212 Produce documents in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1 – 3.7	
4.	4.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
5.	5.1 – 5.3 5.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	5.4 – 5.7 5.9 – 5.10	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • documents produced

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Document Production

Level 2 Unit Q 213 Prepare text from notes

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
4.	4.1 – 4.2 4.4 – 4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • documents produced
	4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Document Production

Level 2 Unit Q 214 Prepare text from notes using touch typing (40 wpm)

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
4.	4.1 – 4.2 4.4 – 4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • documents produced
	4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Document Production

Level 2 Unit Q 215 Prepare text from shorthand (60 wpm)

Credits: 8

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
	3.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • shorthand notes
4.	4.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion and candidate reports/reflective accounts
	4.2 – 4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • documents produced

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Document Production

Level 2 Unit Q 216 Prepare text from recorded audio instruction (40 wpm)

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	3.2 – 3.3 3.5 – 3.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • documents produced

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Document Production

Level 3 Unit Q 312 Design and produce documents in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1 – 3.7	
4.	4.1 4.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	4.2 – 4.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	4.5 – 4.8 4.10 – 4.11	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • documents produced

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Document Production

Level 3 Unit Q 313 Prepare text from notes using touch typing (60 wpm)

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.6	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
4.	4.1 – 4.2 4.4 – 4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • documents produced
	4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Document Production

Level 3 Unit Q 314 Prepare text from shorthand (80 wpm)

Credits: 8

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
	3.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • Shorthand notes
4.	4.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion and candidate reports/reflective accounts
	4.2 – 4.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • documents produced

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Document Production

Level 3 Unit Q 315 Prepare text from recorded audio instruction (60 wpm)

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1 3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	3.2 – 3.3 3.5 – 3.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • documents produced

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Events and meetings

Level 2 Unit Q223 Support the organisation of an event

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.10	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Events and meetings

Level 2 Unit Q224 Support the co-ordination of an event

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.5	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• evaluation reports

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Events and meetings

Level 2 Unit Q225 Support the organisation of business travel or accommodation

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.9	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • briefs • budgets
	3.2 – 3.5 3.7 – 3.8	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos
	3.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • records

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Events and meetings

Level 2 Unit Q226 Support the organisation of meetings

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.9	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 2.3 – 2.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • event documentation
	2.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • budgets
	2.7 2.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records
3.	3.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	3.2 – 3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Events and meetings

Level 3 Unit Q320 Plan and organise an event

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.6	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1	
3.	3.1 – 3.3	
4.	4.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • briefs • budgets
	4.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • plans
	4.3 – 4.16	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • event packs • training schedules

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Events and meetings

Level 3 Unit Q321 Co-ordinate an event

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	
3.	3.1 – 3.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role .
	3.8 – 3.10 3.12 – 3.13	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • event records
	3.11	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • budget • reconciliations

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Events and meetings

Level 3 Unit Q322 Plan and organise meetings

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.17	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 2.4 – 2.6 2.8	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	2.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • budget
	2.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • agenda • meeting papers
	2.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
3.	3.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	3.2 – 3.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • meeting papers

Competence Category: Events and meetings

Level 3 Unit Q322 Plan and organise meetings

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
4.	4.1 – 4.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• records
	4.3 – 4.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos
	4.5 – 4.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• evaluations

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Events and meetings

Level 3 Unit Q323 Organise business travel or accommodation

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 - 2.2	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • briefs • budgets
	3.2 – 3.8 3.10 – 3.12	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • travel and accommodation documents
	3.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Events and meetings

Level 3 Unit Q324 Evaluate the organisation of business travel or accommodation

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • records • questionnaires
	2.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback received • questionnaires
	2.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records
	2.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q305

Competence Category: Events and meetings

Level 4 Unit Q413 Chair meetings

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.17	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • agendas • briefing papers
	2.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
3.	3.1 – 3.11	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • minutes of meetings
4.	4.1 - 4.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • reports
	4.3 – 4.4	Evidence may be supplied via candidate reports/reflective accounts and professional discussion

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403

Competence Category: Health and Safety

Level 1 Unit Q113 Use occupational health and safety guidelines when using keyboards

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.4	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion and candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105

Competence Category: Innovation and Change

Level 2 Unit Q227 Respond to change in a business environment

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.8	
3.	3.1 – 3.3	
4.	4.1 4.4	Evidence may be supplied via candidate reports/reflective accounts
	4.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	4.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • Tasks completed
	4.5. – 4.7	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
5.	5.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback given by learner
	5.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Innovation and Change

Level 3 Unit Q326 Contribute to innovation in a business environment

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.9	
3.	3.1 – 3.2	
4.	4.1 – 4.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• minutes of meetings• information collected• feedback given• reports• presentations
5.	5.1 – 5.2	
6.	6.1 – 6.5	

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305, Q306

Competence Category: Innovation and Change

Level 4 Unit Q418 Contribute to innovation in a business environment

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.11	
3.	3.1 – 3.6	
4.	4.1 – 4.2 4.5	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
	4.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information collected
	4.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • risk assessment
5.	5.1 – 5.2	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings • formal proposal
6.	6.1 - 6.5 6.7	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • feedback received
	6.6	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • feedback received

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403, Q406, Q407

Competence Category: Innovation and Change

Level 4 Unit Q419 Plan change for a team

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	
2.	2.1 – 2.3	
3.	3.1 – 3.2	
4.	4.1 – 4.5	
5.	5.1 - 5.3	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
	5.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
6.	6.1 6.3	<ul style="list-style-type: none"> • letters • emails • memos • reports • presentations • minutes of meetings • initial plan
	6.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • plan • letters • emails • memos • reports • minutes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q403, Q406, Q407, Q408

Competence Category: Innovation and Change

Level 5 Unit Q503 Plan change across teams

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	
2.	2.1 – 2.3	
3.	3.1 – 3.2	
4.	4.1 – 4.5	
5.	5.1 - 5.3	Evidence may be supplied via candidate reports/reflective accounts
	5.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
6.	6.1 6.3	<ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • presentations • initial plan
	6.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • plans

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q504

Competence Category: Innovation and Change

Level 5 Unit Q504 Implement, monitor and review change

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.4	
3.	3.1 – 3.4	
4.	4.1 – 4.2	
5.	5.1 – 5.4	
6.	6.1 – 6.4	
7.	7.1 – 7.5	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • presentation • minutes of meetings
8.	8.1 – 8.2	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
	8.3 – 8.4	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • feedback given

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q503

Competence Category: Innovation and Change

Level 6 Unit Q602 Implement and evaluate organisational change

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 – 2.5	
3.	3.1 – 3.5	
4.	4.1 – 4.2	
5.	5.1 – 5.4	
6.	6.1 - 6.4	
7.	7.1 – 7.7	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • presentation • minutes of meetings
8.	8.3 – 8.4	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • presentation • feedback given

Competence Category: Manage Information and Data

Level 1 Unit Q111 Use a filing system

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information collected
	2.2 – 2.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
3.	3.1	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information retrieved
	3.2 – 3.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	3.4 – 3.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105

Competence Category: Manage Information and Data

Level 1 Unit Q112 Archive information

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 2.3 2.5 – 2.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	2.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records

Evidence generated for this unit of assessment may contribute towards other units including: Units Q101, Q102, Q103, Q105, Q111

Competence Category: Manage Information and Data

Level 2 Unit Q217 Organise and report data

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback obtained
3.	3.1 – 3.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • examples of data

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Manage Information and Data

Level 2 Unit Q218 Research information

Credits: 4

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.3	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 2.4	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • notes of informal meetings
	2.2 – 2.3 2.7	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.5 – 2.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205, Q217

Competence Category: Manage Information and Data

Level 2 Unit Q219 Store and retrieve information

Credits: 3

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.9	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 2.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • information
	2.2 – 2.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
3.	3.1 3.3 – 3.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • information
	3.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205, Q220

Competence Category: Manage Information and Data

Level 2 Unit Q220 Archive information

Credits: 2

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.10	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2 2.4 2.6 – 2.9	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • information
	2.3	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	2.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205, Q219

Competence Category: Manage Information and Data

Level 2 Unit Q228 Support the management and development of an information system

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • training records • diary
	3.2 3.6 – 3.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • diary
	3.3 – 3.5	Evidence may be supplied via observation of workplace activities, witness testimony, and candidate reports/reflective accounts
4.	4.1 – 4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • feedback • minutes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q201, Q202, Q203, Q205

Competence Category: Manage Information and Data

Level 3 Unit Q316 Support the design and development of an information system

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	
3.	3.1 3.3 – 3.5	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • notes of meetings
	3.2	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • specification

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305, Q317

Competence Category: Manage Information and Data

Level 3 Unit Q317 Monitor information systems

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3	
3.	3.1 -3.2 3.4 -3.8	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos
	3.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • training records
	3.9 – 3.10	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • feedback • notes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305

Competence Category: Manage Information and Data

Level 3 Unit Q318 Analyse and report data

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.6	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1 – 3.5	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role
	3.6	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • feedback obtained
4.	4.1 – 4.2	Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • data reported

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305

Competence Category: Manage Information and Data

Level 4 Unit Q410 Design and develop an information system

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.5	
3.	3.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information identified
	3.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • resources identified
	3.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • specification • budgets
	3.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information system • specification
	3.5	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • test results • feedback
	3.6	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q406, Q411

Competence Category: Manage Information and Data

Level 4 Unit Q411 Manage and evaluate an information system

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.9	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.4	
3.	3.1	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • training records
	3.2 3.6	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • notes of meetings
	3.3 – 3.5	Evidence may be supplied via witness testimony and candidate reports/reflective accounts
4.	4.1 – 4.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • notes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q401, Q402, Q406, Q410

Competence Category: Organisational Strategy

Level 6 Unit Q603 Assist in reviewing corporate performance

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1 – 3.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • information
	3.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • results produced
	3.4	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • measures obtained
	3.5 – 3.7	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • memos • emails • reports • minutes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q604, Q605

Competence Category: Organisational Strategy

Level 6 Unit Q604 Assist in developing and establishing systems and procedures to review corporate performance

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 2.3	
	2.2 2.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • new system
3.	3.1 – 3.2	Evidence may be supplied via candidate reports/reflective accounts
4.	4.1 – 4.3	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • monitoring system
	4.4 – 4.5	Evidence may be supplied via candidate reports/reflective accounts
5.	5.1 – 5.4	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	5.5 – 5.6	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Units Q603, Q605

Competence Category: Organisational Strategy

Level 6 Unit Q605 Assist in improving corporate performance

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.3 2.6 – 2.7	Evidence may be supplied via candidate reports/reflective accounts
	2.4 – 2.5	Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:
3.	3.1 3.3	<ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
	3.2 3.4 – 3.5	Evidence may be supplied via candidate reports/reflective accounts and professional discussion

Evidence generated for this unit of assessment may contribute towards other units including: Units Q603, Q604

Competence Category: Organisational Strategy

Level 6 Unit Q606 Monitor and evaluate trends and events that affect organisations

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	
2.	2.1	
3.	3.1	
4.	4.1 – 4.3	
5.	5.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records
	5.2	Evidence may be supplied via candidate reports/reflective accounts
6.	6.1 – 6.2	
	6.3	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
7.	7.1	
	7.2 – 7.3	Evidence may be supplied via candidate reports/reflective accounts and professional discussion

Competence Category: Organisational Strategy

Level 6 Unit Q607 Make arrangements or develop relationships which promote partnership working

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1	
4.	4.1 – 4.2	
5.	5.1	
6.	6.1 – 6.2	
7.	7.1 – 7.5	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• reports• minutes of meetings

Competence Category: Organisational Strategy

Level 7 Unit Q702 Improve corporate performance

Credits: 8

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1 – 2.2 2.4 - 2.7	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings • options
	2.3	Evidence may be supplied via candidate reports/reflective accounts
3.	3.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings
	3.2 – 3.5	Evidence may be supplied via candidate reports/reflective accounts

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q703

Competence Category: Organisational Strategy

Level 7 Unit Q703 Review corporate performance

Credits: 7

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.7	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1 - 3.3 3.7 – 3.8	Evidence may be supplied via candidate reports/reflective accounts
	3.4 – 3.6	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• reports• minutes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Unit Q702

Competence Category: Organisational Strategy

Level 7 Unit Q704 Make arrangements or develop relationships which promote corporate interests

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1	
4.	4.1 – 4.2	
5.	5.1	
6.	6.1 – 6.2	
7.	7.1 – 7.7	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none">• letters• emails• memos• reports• minutes of meetings

Evidence generated for this unit of assessment may contribute towards other units including: Units Q703

Competence Category: Organisational Strategy

Level 7 Unit Q705 Monitor and evaluate trends and events that affect organisations

Credits: 6

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1	Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning
2.	2.1	
3.	3.1	
4.	4.1 – 4.3	
5.	5.1	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • records
	5.2	Evidence may be supplied via candidate reports/reflective accounts
6.	6.1 – 6.2	Evidence may be supplied via candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources: <ul style="list-style-type: none"> • letters • emails • memos • reports
	6.3	
7.	7.1 – 7.2	Evidence may be supplied via candidate reports/reflective accounts
	7.3	

Evidence generated for this unit of assessment may contribute towards other units including: Units Q702, Q703

Competence Category: Project Management

Level 3 Unit Q327 Contribute to running a project

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.8	<p>Evidence may be supplied via candidate reports/reflective accounts, professional discussion and questioning</p>
2.	2.1 - 2.7	
3.	3.1 – 3.3	
4.	4.1 – 4.2 4.4	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings
	4.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • specifications
	4.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • Critical path analysis • GANTT charts
	4.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • risks identified • contingency plans
5.	5.1 5.5	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role</p>

Competence Category: Project Management

Level 3 Unit Q327 Contribute to running a project

Credits: 5

Learning Outcomes	Assessment Criteria	Assessment guidance
5.	5.2 5.6	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings
	5.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • adapted plans
	5.4 5.7	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • reports
6.	6.1	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings
	6.2 – 6.3	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner's job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • reports

Evidence generated for this unit of assessment may contribute towards other units including: Units Q301, Q302, Q303, Q304, Q305, Q306, Q307, Q308

Competence Category: Project Management

Level 5 Unit Q505 Manage a project

Credits: 10

Learning Outcomes	Assessment Criteria	Assessment guidance
1.	1.1 – 1.2	<p>Evidence may be supplied via observation of workplace activities, witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role .</p>
2.	2.1 – 2.9	
3.	3.1 – 3.8	
4.	4.1 – 4.2	
5.	5.1 – 5.11	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings • specification • budget • Critical path analysis • GANTT chart • contingency plan • team list
6.	6.1 – 6.5	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • minutes of meetings • adapted plans • feedback • reports
7.	7.1 – 7.3	<p>Evidence may be supplied via witness testimony, professional discussion, candidate reports/reflective accounts and inspection of products, using evidence appropriate to the learner’s job role from the following sources:</p> <ul style="list-style-type: none"> • letters • emails • memos • reports • minutes of meetings

Appendix 1: List of all Business & Administration unit identified by competence category

As a result of the review and re-development of the CfA Business & Administration suite of NOS, 108 QCF units have been developed, of which:

Competence Category	Level	Units
Core Business & Administration		26
	1	5
	2	5
	3	8
	4	8
Business Resources		8
	2	2
	3	2
	4	2
	5	2
Business Support Services		5
	3	1
	4	4
Communications		10
	1	2
	2	4
	3	3
	4	1
Corporate Decision-making		2
	6	1
	7	1
Customer Service		6
	1	1
	2	3
	3	2
Document Production		10
	1	1
	2	5
	3	4
Events and Meetings		10
	2	4
	3	5
	4	1
Health & Safety		1
	1	1
Innovation and Change		7
	2	1
	3	1
	4	2
	5	2
	6	1
Manage Information and Data		12
	1	2
	2	5
	3	3
	4	2

Competence Category	Level	Units
Organisational Strategy		9
	6	5
	7	4
Project Management		2
	3	1
	5	1

The titles of the QCF units (and their credit values) for each of the competence categories are as follows:

Core Business & Administration (26 Units)

Level 1 (5 Units)

Unit Number and Title	Credits
Q101 Manage own performance in a business environment	2
Q102 Improve own performance in a business environment	1
Q103 Work in a business environment	3
Q104 Solve business problems	3
Q105 Work with other people in a business environment	2

Level 2 (5 Units)

Unit Number and Title	Credits
Q201 Manage own performance in a business environment	2
Q202 Improve own performance in a business environment	2
Q203 Work in a business environment	2
Q204 Solve business problems	4
Q205 Work with other people in a business environment	3

Level 3 (8 Units)

Unit Number and Title	Credit
Q301 Manage own performance in a business environment	3
Q302 Evaluate and improve own performance in a business environment	3
Q303 Work in a business environment	4
Q304 Solve business problems	4
Q305 Work with other people in a business environment	4
Q306 Contribute to decision-making in a business environment	3
Q307 Negotiate in a business environment	5
Q308 Supervise a team in a business environment	6

Level 4 (8 Units)

Unit Number and Title	Credit
Q401 Manage and be accountable for own performance in a business environment	3
Q402 Evaluate and improve own performance in a business environment	4
Q403 Support the purpose and value of an organisation	3
Q404 Support sustainability in a business environment	3
Q405 Assess, manage and monitor risk in a business environment	4
Q406 Evaluate and solve business problems	6
Q407 Make decisions in a business environment	4

Unit Number and Title	Credit
Q408 Negotiate in a business environment	7
Business Resources (8 Units)	
Level 2 (2 Units)	
Unit Number and Title	Credit
Q221 Use office equipment	4
Q222 Maintain and issue stationary stock items	3
Level 3 (2 Units)	
Unit Number and Title	Credit
Q319 Order products and services	5
Q330 Agree a budget	4
Level 4 (2 Units)	
Unit Number and Title	Credit
Q412 Prepare specifications for contracts	5
Q421 Manage budgets	5
Level 5 (2 Units)	
Unit Number and Title	Credit
Q501 Invite tenders and select contractors	6
Q502 Monitor and evaluate contracts	6
Business Support Services (5 Units)	
Level 3 (1 Unit)	
Unit Number and Title	Credit
Q325 Supervise an office facility	5
Level 4 (4 Unit)	
Unit Number and Title	Credit
Q414 Manage an office facility	6
Q415 Propose and design administrative services	8
Q416 Prepare, co-ordinate and monitor operational plans	6
Q417 Implement, monitor and maintain administrative services	7
Communications (10 Units)	
Level 1 (2 Units)	
Unit Number and Title	Credit
Q106 Communicate in a business environment	4
Q107 Make and receive telephone calls	3

Level 2 (4 Units)

Unit Number and Title	Credit
Q206 Communicate in a business environment	3
Q207 Use electronic message systems	1
Q208 Use a diary system	3
Q209 Take minutes	4

Level 3 (3 Units)

Unit Number and Title	Credit
Q309 Communicate in a business environment	3
Q310 Develop a presentation	3
Q311 Deliver a presentation	3

Level 4 (1 Unit)

Unit Number and Title	Credit
Q409 Communicate in a business environment	3

Corporate Decision-making (2 Units)

Level 6 (1 Unit)

Unit Number and Title	Credit
Q601 Support corporate decision-making	6

Level 7 (1 Units)

Unit Number and Title	Credit
Q701 Inform and facilitate corporate decision-making	6

Customer Service (6 Units)

Level 1 (1 Unit)

Unit Number and Title	Credit
Q108 Assist in handling mail	2

Level 2 (3 Units)

Unit Number and Title	Credit
Q210 Handle mail	3

Unit Number and Title	Credit
Q211 Provide reception services	3
Q256 Meet and welcome visitors	3

Level 3 (2 Units)

Unit Number and Title	Credit
Q328 Deliver, monitor and evaluate customer service to internal customers	3

Unit Number and Title	Credit
Q329 Deliver, monitor and evaluate customer service to external customers	3

Document Production (10 Units)

Level 1 (1 Unit)

Unit Number and Title	Credit
Q110 Prepare text from notes using touch typing (20 wpm)	2

Level 2 (5 Units)

Unit Number and Title	Credit
Q212 Produce documents in a business environment	4
Q213 Prepare text from notes	3
Q214 Prepare text from notes using touch typing (40 wpm)	3
Q215 Prepare text from shorthand (60 wpm)	8
Q216 Prepare text from recorded audio instruction (40 wpm)	4

Level 3 (4 Units)

Unit Number and Title	Credit
Q312 Design and produce documents in a business environment	4
Q313 Prepare text from notes using touch typing (60 wpm)	4
Q314 Prepare text from shorthand (80 wpm)	8
Q315 Prepare text from recorded audio instruction (60 wpm)	4

Events and Meetings (10 Units)

Level 2 (4 Units)

Unit Number and Title	Credit
Q223 Support the organisation of an event	2
Q224 Support the co-ordination of an event	3
Q225 Support the organisation of business travel or accommodation	3
Q226 Support the organisation of meetings	4

Level 3 (6 Units)

Unit Number and Title	Credit
Q320 Plan and organise an event	4
Q321 Co-ordinate an event	4
Q322 Plan and organise meetings	5
Q323 Organise business travel or accommodation	5
Q324 Evaluate the organisation of business travel or accommodation	2

Level 4 (1 Unit)

Unit Number and Title	Credit
Q413 Chair meetings	4

Health and Safety (1 Unit)

Level 1 (1 Unit)

Unit Number and Title	Credit
Q113 Use occupational and safety guidelines when using keyboards	2

Innovation and Change (7 Unit)

Level 2 (1 Unit)

Unit Number and Title	Credit
Q227 Respond to change in a business environment	3

Level 3 (1 Unit)

Unit Number and Title	Credit
Q326 Contribute to innovation in a business environment	4

Level 4 (2 Units)

Unit Number and Title	Credit
Q418 Contribute to innovation in a business environment	6
Q419 Plan change for a team	6

Level 5 (2 Units)

Unit Number and Title	Credit
Q503 Plan change across teams	6
Q504 Implement, monitor and review change	6

Level 6 (1 Unit)

Unit Number and Title	Credit
Q602 Implement and evaluate organisational change	6

Manage Information and Data (12 Units)

Level 1 (2 Units)

Unit Number and Title	Credit
Q111 Use a filing system	2
Q112 Archive information	2

Level 2 (5 Units)

Unit Number and Title	Credit
Q217 Organise and report data	3
Q218 Research information	4
Q219 Store and retrieve information	3
Q220 Archive information	2
Q228 Support the management and development of an information system	7

Level 3 (3 Units)

Unit Number and Title	Credit
Q316 Support the design and development of an information system	7
Q317 Monitor information systems	7
Q318 Analyse and report data	6

Level 4 (2 Units)

Unit Number and Title	Credit
Q410 Design and develop an information system	7
Q411 Manage and evaluate an information system	6

Organisational Strategy (9 Units)

Level 6 (5 Units)

Unit Number and Title	Credit
Q603 Assist in reviewing corporate performance	6
Q604 Assist in developing and establishing systems and procedures to Review corporate performance	6
Q605 Assist in improving corporate performance	7
Q606 Monitor and evaluate trends and events that affect organisations	6
Q607 Make arrangements or develop relationships which promote partnership working	6

Level 7 (4 Units)

Unit Number and Title	Credit
Q702 Improve corporate performance	8
Q703 Review corporate performance	7
Q704 Make arrangements or develop relationships which promote corporate interests	5
Q705 Monitor and evaluate trends and events that affect organisations	6

Project Management (2 Units)

Level 3 (1 Unit)

Unit Number and Title	Credit
Q327 Contribute to running a project	5

Level 5 (1 Unit)

Unit Number and Title	Credit
Q505 Manage a project	10

Appendix 2: Matrix of evidence triangulated across units within each of the NVQ levels

- 1.** The following tables have been designed to show the accumulation of assessment evidence that has been generated for completion of either part of or the whole unit, which may be triangulated to other units at the same level.
- 2.** There are no units for which assessment evidence can be triangulated outside the level of the unit for which assessment evidence has been generated.
- 3.** The tables have been organised identifying the units against the competence categories in which they reside.
- 4.** The horizontal line of unit numbers in the tables are the initial units from which assessment evidence may be generated. The vertical line of units identifies those units for which the assessment evidence generated by the units in the top horizontal line of units may be triangulated to. For example, at Level 1, unit Q101 in 'Core Business & Administration' may generate assessment evidence which can be triangulated to units, Q102, Q103 or Q105.

LEVEL 1

	CORE BUSINESS & ADMINISTRATION					COMMUNICATIONS		CUSTOMER SERVICE	DOCUMENT PRODUCTION	HEALTH AND SAFETY	MANAGE INFORMATION AND DATA	
	Q101	Q102	Q103	Q104	Q105	Q106	Q107	Q108	Q110	Q113	Q111	Q112
Q101		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Q102	✓		✓	✓	✓	✓	✓		✓	✓	✓	✓
Q103	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓
Q105	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓
Q106								✓				
Q111												✓

LEVEL 2

	CORE BUSINESS & ADMINISTRATION					BUSINESS RESOURCES		COMMUNICATIONS				CUSTOMER SERVICE			DOCUMENT PRODUCTION					EVENTS AND MEETINGS				INNOVATION AND CHANGE	MANAGE INFORMATION AND DATA				
	Q201	Q202	Q203	Q204	Q205	Q221	Q222	Q206	Q207	Q208	Q209	Q210	Q211	Q256	Q212	Q213	Q214	Q215	Q216	Q223	Q224	Q225	Q226	Q227	Q217	Q218	Q219	Q220	Q228
Q201		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Q202	✓		✓	✓	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Q203	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Q204	✓									✓	✓																		
Q205	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Q211													✓																
Q217																									✓				
Q219																											✓		
Q220																										✓			
Q227	✓																												
Q256													✓																

LEVEL 4

	CORE BUSINESS & ADMINISTRATION								BUSINESS RESOURCES		BUSINESS SUPPORT SERVICES		COMMUNICATIONS	EVENTS AND MEETINGS	INNOVATION AND CHANGE		MANAGE INFORMATION AND DATA	
	Q401	Q402	Q403	Q404	Q405	Q406	Q407	Q408	Q412	Q421	Q415	Q417	Q409	Q413	Q418	Q419	Q410	Q411
Q401		✓	✓	✓	✓	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓
Q402	✓		✓	✓	✓	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓
Q403				✓			✓	✓	✓	✓			✓	✓	✓	✓		
Q404																		
Q405																		
Q406					✓		✓	✓	✓	✓					✓	✓	✓	✓
Q407					✓	✓		✓	✓	✓					✓	✓		
Q408									✓	✓						✓		
Q410																		✓
Q411																	✓	
Q415												✓						
Q417											✓							
Q421									✓									

LEVEL 5

	INNOVATION AND CHANGE	
	Q503	Q504
Q503		✓
Q504	✓	

LEVEL 6

	ORGANISATIONAL STRATEGY		
	Q603	Q604	Q605
Q603		✓	✓
Q604	✓		✓
Q605	✓	✓	

LEVEL 7

	ORGANISATIONAL STRATEGY			
	Q702	Q703	Q704	Q705
Q702		✓		✓
Q703	✓		✓	✓